

# MAXIMIZE YOUR MAKEUP DOLLARS

**ONLY \$100** to start your MK Business  
PLUS APPLICABLE TAX AND SHIPPING

**Starter Kit Bag**  
 4 Mirrors with Trays  
 30 Disposable Trays  
 30 Facial Cloths

**Full Size Retail Product Included:**  
 TimeWise® Age Minimize 3D™ 4-in-1 Cleanser (Normal to Dry)  
 TimeWise® Age Minimize 3D™ 4-in-1 Cleanser (Combo to Oily)  
 TimeWise® Age Minimize 3D™ Day Cream SPF 30 Broad Spectrum Sunscreen\* (Normal to Dry)  
 TimeWise® Age Minimize 3D™ Day Cream SPF 30 Broad Spectrum Sunscreen\* (Combination to Oily)  
 TimeWise® Age Minimize 3D™ Night Cream (Normal to Dry)  
 TimeWise® Age Minimize 3D™ Night Cream (Combo to Oily)  
 TimeWise® Age Minimize 3D™ Eye Cream  
 Oil-Free Eye Makeup Remover  
 Mary Kay Ultimate Mascara in Black  
 5 Mary Kay CC Creams SPF 15: Very Light, Light to Medium, Medium to Deep, Deep, & Very Deep  
 Mary Kay® Translucent Loose Powder  
 White Tea & Citrus Satin Hands Pampering Set

**Samplers:**  
 30 Color Cards  
 30 Mascara Brushes  
 30 Sponge-Tip Applicators

**Education Materials:**  
 Start Something Beautiful Magazine  
 Ready, Set, Sell! New Consultant  
 Inventory Options Brochure  
 Miracles Happen Book  
 Steps to Success Brochure  
 Skin Care Party Flip Chart  
 Skin Care Party How-To  
 Note Card  
 Welcome Card  
 Datebook

**Tools:**  
 4 Name Cards  
 4 Placemats  
 4 Dry Erase Markers  
 30 Customer Profiles  
 30 Sales Tickets  
 10 Look Books

**\$406**  
 OF FULL SIZE  
 PRODUCTS!

**WHAT COMES IN YOUR Mary Kay Starter Kit**

## CONSIDER YOUR OPTIONS:

WE ARE LOOKING FOR 3 TYPES OF WOMEN. WHICH IS THE BEST FOR YOU?

### CLIENT

Loves the products  
 Appreciates excellent service  
 Willing to pay full retail

### PARTY GIRLS

Loves the products  
 Likes steals, deals & discounts  
 Shares MK with family & friends

### BUSINESS PARTNERS

50% Off of as long as you choose  
 Extra income, unlimited potential  
 More fun, freedom & flexibility

DO YOU HAVE 3 QUALITIES IT TAKES TO BE A BUSINESS PARTNER?

### HONESTY & INTEGRITY

### LOVE FOR PEOPLE

### WORK ETHIC

YOU HAVE 3 OPTIONS AFTER YOUR STARTER KIT ARRIVES.  
 WHICH IS BETTER FOR YOU?

### CLIENT

Loves the products  
 Shops w/s at 50% discount  
 Sells to family and friends

### PARTY GIRLS

Shares book with small client base  
 Sells to family and friends  
 Gets products w/s

### BUSINESS PARTNERS

Have more money and free time  
 Earn a career car  
 Be your own boss